

Pool Quote Prep Checklist

Two pools that look alike can come with very different price tags. The pool is only part of the project. Work through this checklist before you request quotes, and you'll walk into every conversation knowing what you want and what to ask.

1 How will you use your pool?

Check everything that fits. This shapes the size, depth, and layout that make sense for you.

☐ Lounging & relaxing	☐ Kids & family fun	☐ Laps & exercise
☐ Entertaining friends	☐ Grandkids' headquarters	☐ Other: _____

2 Your must-haves vs. nice-to-haves

Features add up. Knowing your priorities keeps every quote focused on what matters to you.

Feature	Must-have	Nice-to-have	Not needed
Heater (extends your season)	☐	☐	☐
Tanning ledge/sun shelf	☐	☐	☐
LED lighting	☐	☐	☐
Automatic safety cover	☐	☐	☐
Water features (bubblers, sheer descents)	☐	☐	☐
Attached spa/hot tub	☐	☐	☐
Extra decking/patio space	☐	☐	☐
Shade (pergola, umbrellas)	☐	☐	☐
Other: _____	☐	☐	☐

3 Your budget range

I'm comfortable exploring a total project budget of \$ _____ to \$ _____

How I plan to pay: ☐ Cash / Savings ☐ Financing ☐ Not sure yet

Considering financing? Ask us about options through our partner, HFS Home Improvement Loans.

4 Know your backyard

These site conditions are the most common reasons two quotes differ. Knowing them up front means fewer surprises later.

Site factor	I know this	Need to check
Access: How wide is the gate or side yard for equipment?	☐	☐
Slope: Is the yard level, or will it need grading or retaining walls?	☐	☐
Utilities: How far is the pool from your electrical panel (and gas line, if heating)?	☐	☐
Rules: Property setbacks, easements, and any HOA requirements	☐	☐
Underground: Septic, well, or buried lines in the pool area	☐	☐
Decking: How much patio space you want around the pool	☐	☐

5 Ask every builder

Don't just ask "How much?" Ask "What's included, and what could change the final cost?"

- ☐ Are excavation, dirt haul-off, and grading included?
- ☐ How much decking is included, and in what material?
- ☐ What's the timeline from signing to first swim?
- ☐ How long have you been building pools in this area?
- ☐ Are electrical (and gas) hookups included?
- ☐ Who handles permits and any required fencing?
 - ☐ What warranties cover the pool, equipment, and workmanship?
- ☐ Can I talk to a few of your past customers?

Compare your quotes side by side

Included?	Builder A: _____	Builder B: _____	Builder C: _____
Pool & installation			
Excavation & haul-off			
Electrical / gas			
Decking			
Features you chose			
Permits & fencing			
Warranty			
Total quote	\$	\$	\$

Ready to talk through your backyard?
39 years building pools across Central Indiana. Ask a neighbor.

317-620-1552
energypoolsolutions.com